# User-Centred Design Research: Home Energy Controls

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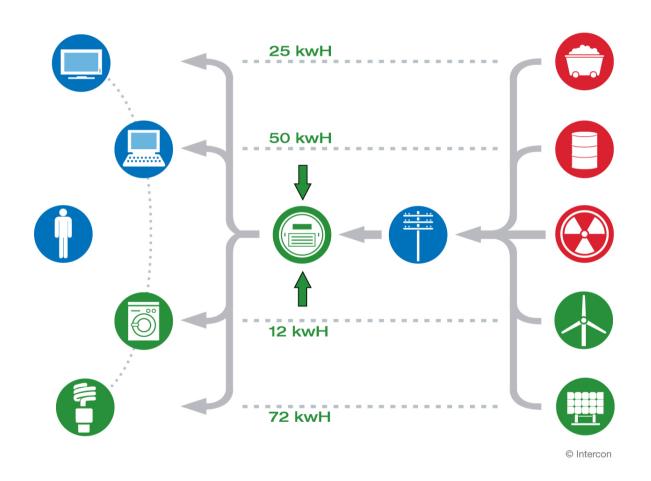
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## Home Energy Use



http://earth2tech.com/2009/02/09/san-diego-utility-to-roll-out-smart-meters-mid-march/

### Home Energy Use



http://progressivetimes.wordpress.com/2009/03/09/meters-can-make-us-all-a-little-smarter/

#### The Human Factor

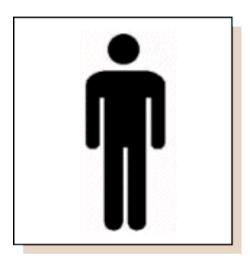




Smart meters will work with real-time energy displays showing energy use around the home. Photograph: Energy Retailers Association/PA

- User choices can massively increase consumption.
- Commonly assumed that:
  - Change in knowledge & attitudes leads to change in behaviour
  - Cash is the most (only?) important incentive
  - People are mostly the same
- But, most of these devices end up in the attic very quickly

# Domain/Person/Activity Specificity









#### What is to be done?

- Observing
- Interviewing
- Measuring
- Putting your own sense of the sensible aside. Try Method Acting. Beware of:
  - False consensus effect
  - Mistaking the plausible for the actual
  - Armchair psychology

#### False Consensus Effect



"Most important comedian of the past 25 years"

Ross, L., et al (1977). The "false consensus effect": An egocentric bias in social perception and attribution processes. *Jou. Exp. Soc. Psy., 13(3),* 279-301.

Medhurst, A. (2007). A National Joke. Oxford: Routledge

#### The Plausible & the Actual

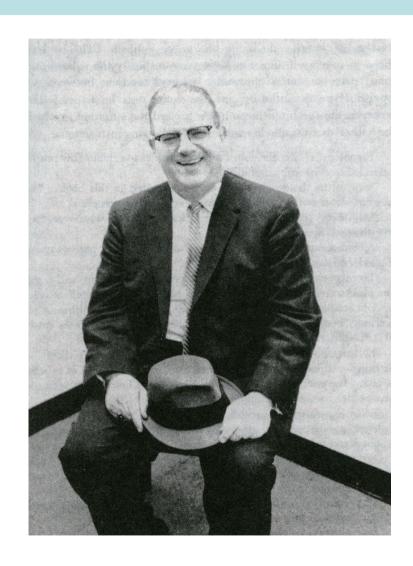
- Lazarsfeld on Stouffer's The American Soldier
  - Better educated men showed more psycho-neurotic symptoms than those with less education. (The mental instability of the intellectual as compared to the more impassive psychology of the man-in-the-street has often been commented on.) B,439.
  - Men from rural backgrounds were usually in better spirits during their Army life than soldiers from city backgrounds (After all, they are more accustomed to hardships.) A, 94.
  - Southern soldiers were better able to stand the climate in the hot South Sea Islands than Northern soldiers (Of course, Southerners are more accustomed to hot weather). A, 175.
  - As long as the fighting continued, men were more eager to be returned to the States than they were after the German surrender.
    (You cannot blame people for not wanting to be killed.) B, 56I.

Lazarsfeld, P. (1949). The American Soldier--An Expository Review. *Public Opinion Quarterly, 13*(3), 377

# Armchair psychology

- Would you give electric shocks to this man?
  - Most people say they wouldn't themselves (beware social desirability)
  - Most say that most people wouldn't
  - 26/40 went all the way (450v)

Milgram, S. (1973) *Obedience to Authority*. London: Tavistock



### Retrofit Project

#### Goal

 Reduce home energy consumption by improving the building fabric and changing behaviour through giving occupants information and control

#### Partners

- Architectural practice
- Control systems company
- Social Housing Trust
- CU

### Observing

- Tenants are quite a diverse social mix
- But often in financially difficult circumstances.
  Either because of:
  - Low or no income
  - Past debt problems
- And representative of a subset of the wider population on various dimensions e.g.
  - Employment
  - Education
  - Technical experience?
- On site observation



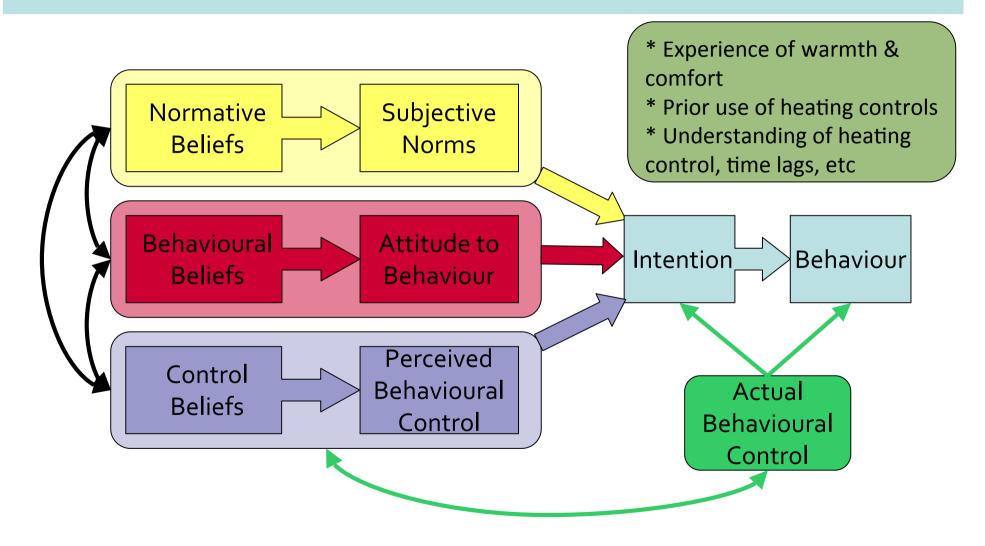




### Interviewing

- Talking to those for whom you are designing a product makes sense as does talking to those who know them.
- Completely unstructured interviews can be helpful initially, but to make progress, focus is needed.
- Interview structure based on prior findings for this domain and this class of issue.

## Theory of Planned Behaviour



Ajzen, I. (2005). Attitudes, personality and behavior. Maidenhead: Open University Press.

# Findings

- Analysing this kind of data is far from simple.
  - Trends or he importance of outliers
- Control
  - Little sense of controlling the temperature.
  - At best a damage limitation exercise
- What others do
  - Vague understanding
- Value of money
  - Constraint vs cost
- Benefits from the change
  - Greater comfort at the same cost

#### Technology probes

- Observing & Interviewing around a candidate application can be very informative.
- The Victorian Farm
- Think aloud protocols, concurrent & retrospective
  - Kuusela, H., & Paul, P. (2000). Favour concurrent

Kuusela, H., & Paul, P. (2000). A Comparison of Concurrent and Retrospective Verbal Protocol Analysis. *The American Journal of Psychology*, 113(3), 387-404

#### Measuring

- Bad survey questions are very easy to write.
- Good interview material can be exploited to create good survey questions.
- Measures of social norms, attitudes, and control beliefs can give a broader understanding of whether or not interventions have been effective independently of behaviour change.

Oppenheim, A. N. (1992). *Questionnaire design, interviewing and attitude measurement* (New ed.). London: Continuum.